

## Personal Information

Name / First name **NIȚU IONEL**  
Address Romania, Bucharest  
E-mails [ionel.nitu@newstrategycenter.ro](mailto:ionel.nitu@newstrategycenter.ro)  
Nationality Romanian

## Work Experience

**Period 03/2015 – Present**  
Position held Shareholder, general director  
Main activities and responsibilities Coordination, development  
Name and address of the employer **Intelligence and Security Consulting Services – IntelSeCo S.R.L.**  
Type of business or activity field Security audit, integrated risk management, counter competitive intelligence, physical security consulting, HR, IT and cyber

**Period 02/2015 – Present**  
Position held Shareholder, general director  
Main responsibilities Coordination, development  
Name and address of the employer **The Intelligence Analysis and Trends Assessment Center – CAIET S.R.L.**  
Type of business or activity field Intelligence analysis, forecasts and trends assessment, competitive intelligence, international expansion consulting

**Period 07/2013 – Present**  
Position held Entrepreneur  
Main responsibilities Administrator, the sole shareholder  
Name and address of the employer **Red Team Analytx S.R.L.**  
Type of business or activity field Business and management consulting

**Period 02/2014 – Present**  
Position held Shareholder  
Main responsibilities Specific activities development, analysis and consultancy  
Name and address of the employer **Grupul de Analiză Strategică S.R.L. (Strategic Analysis Group)**  
Type of business or activity field Analysis, consultancy, PR

**Period 12/2012 – 02/2015**  
Position held Executive Director  
Main responsibilities The ED together with the CEO ensure the efficient organization and functioning of the company by elaborating new strategies of development, identifying opportunities, proficiently using the financial, technological and human resources.  
Coordinating and accommodating the company objectives with the available resources.  
Name and address of the employer **Intergraph Computer Services S.R.L.**  
Type of business or activity field IT, software, GIS

**Period 06/2015 – Present**  
Position held President  
Main responsibilities Coordination  
Name and address of the employer **New Strategy Center**  
Type of business or activity field NGO; professional body

**Period 05/2013 – Present**  
Position held President

Main responsibilities	Coordination
Name and address of the employer	<b>The Association of Business Intelligence Professionals (ASIA)</b>
Type of business or activity field	NGO; professional body
<b>Period</b>	<b>1996 – 2012</b>
Position held	SRI Intelligence officer (08/2009 – 12/2012 Head of the General Directorate of Analysis)
Main responsibilities	Intelligence, analysis, management
Name and address of the employer	<b>Romanian Intelligence Service (SRI)</b>
Type of business or activity field	Intelligence analysis, national security
<b>Period</b>	<b>2011– Present</b>
Position held	Lecturer at “Mihai Viteazul” National Intelligence Academy
Main responsibilities	Teaching
Name and address of the employer	<b>Romanian Intelligence Service</b>
Type of business or activity field	Delivering lectures and tutorials on national security information, intelligence exploitation techniques and intelligence analysis methods
<b>Period</b>	<b>2014 – Present</b>
Position held	Associated Professor at Babeş-Bolyai University
Main responsibilities	Teaching
Name and address of the employer	<b>Babeş-Bolyai University</b>
Type of business or activity field	Delivering courses
<b>Period</b>	<b>2008 – 2012</b>
Position held	Visiting Expert at University of Bucharest, Faculty of Sociology and Social Work
Main responsibilities	Delivering courses
Name and address of the employer	<b>University of Bucharest, Faculty of Sociology and Social Work</b>
Type of business or activity field	Delivering lectures on intelligence and decision making within the Master's degree program on security studies (intelligence analysis).

## Education and training

<b>Period</b>	<b>15/03/2013</b>
Qualification / certificate	Certified Expert in Business Intelligence
Main subjects / professional skills	Operational intelligence collection planning; collection, procession, exploitation and protection of information assets; operational and informational processes management
Name and type of the educational institution / training provider	S.C. ICSS S.R.L accredited by the Ministry of Education, Research, Youth and Sports
Certificate / diploma	Certificate in Business Intelligence
<b>Period</b>	<b>01/2013</b>
Qualification / certificate	Certificate of Attendance
Main subjects / professional skills	Participation at the "Forum on Solutions and interpretations concerning public procurement law"; workshop on "Misconduct, inconsistent practices, and disputes management"
Name and type of the educational institution / training provider	Expert Aktiv Group
<b>Period</b>	<b>2009 – 2012</b>
Qualification / certificate	Ph.D. in Military Science and Information

Main subjects / professional skills Security studies, geopolitics, military sciences, intelligence  
Name and type of the educational institution / training provider "Mihai Viteazul" National Intelligence Academy  
Certificate / diploma Doctoral School  
**Period 04/2011**  
Qualification / certificate Senior Staff training on "Security and good governance"  
Main subjects / professional skills Security studies  
Name and type of the educational institution / training provider National Defense College, Bucharest  
**Period 2001 – 2002**  
Qualification / certificate Master of Security and Defense  
Main subjects / professional skills Security studies, international relations  
Name and type of the educational institution / training provider University of Bucharest, Faculty of Sociology and Social Work  
**Period 1998 – 2000**  
Qualification / certificate PGDip. in International Relations and European Integration  
Main subjects / professional skills International relations, European studies, international law, geopolitics  
Name and type of the educational institution / training provider National School of Political Science and Public Administration, Bucharest  
**Period 1992 – 1996**  
Qualification / certificate Bachelor of Psycho-sociology  
Main subjects / professional skills Psycho-sociology, psychology, sociology, geopolitics, intelligence  
Name and type of the educational institution / training provider "Mihai Viteazul" National Intelligence Academy  
**Period 1986 – 1990**  
Qualification / certificate High School Diploma  
Main subjects / professional skills Mathematics and Physics  
Name and type of the educational institution / training provider Mathematics and Physics High School (now Mihai Viteazul National College), Slobozia (Ialomita County)

### Personal skills

Mother tongue(s) **Romanian**

Foreign languages

*Self-assessment*

*European level (\*)*

	UNDERSTANDING				SPEAKING				WRITING	
	Listening		Reading		Spoken interaction		Spoken production			
<b>English</b>	B1	Independent user	B1	Independent user	A2	Basic user	A2	Basic user	A2	Basic user
<b>French</b>	B2	Independent user	B2	Independent user	B1	Independent user	B1	Independent user	A2	Basic user