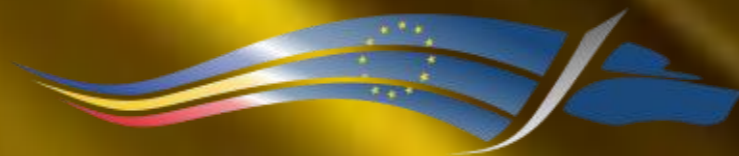


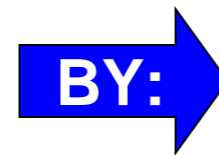
Industrial cooperation a win-win solution



Office for Offsetting Special Technique Procurements

- Started its activity in February 2005
- The sole Government body in charge with offset in Romania
- Supporting the development of the Romania through a proactive role in the creation and supervision of the offset programs
- We promote the country and its conditions, its driving forces and development potential, to be able to create something that offers good value for both Romania and the supplier

- Increased technological competence in the industry
- Future upgrades of the defence product can be done domestically
- Door-opener for new products and services for the defence market



- Promoting research and development activities
- Supporting transfer of know how
- Promoting functional investments that trigger exports
- Supporting direct offset (subcontracting)

The defense industry:

- provides on a long-term basis the FSNA's material basis with a maximum security of supply level that imports can not match
- creates more jobs than other industries, with more specific labor than other industrial branches
- contributes to defining the state as a strong participant in the military and security stability in the region, including arms exports
- rebalances the import-export balance in the defense special equipment trade, by reducing the amount of imports, as we grow local capacities.
- diminishes the budget effort in the field of social assistance and protection by maintaining and creating jobs.

- At the same time, there is a direct benefit for FSNA contracting authorities through synergies with other industries (with a focus on the defense industry), education and research.
- An immediate effect is the provision of jobs in the industry, which reduces the risk of costs being incurred by the state with assistance and social protection of certain categories of employees
- Another immediate and lasting effect is increasing Romania's attractiveness for young people who, in the absence of employment opportunities to their aspirations, are looking for work abroad
- Another beneficial effect is the valorization of Romania's proven potential as an innovation provider through the high number of specialists it generates but which create value almost exclusively in favor of foreign companies.

Thank You!

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