

Personal Information

Name / First name **NIȚU IONEL**
Address Bucharest
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Nationality Romanian

Work Experience

Period	June 2015 – Present
Position held	President, founding member
Main activities and responsibilities	Coordination, development
Name and address of the employer	New Strategy Center
Type of business or activity field	NGO; think-tank
Period	2017 - Present
Position held	Associate Professor
Main activities and responsibilities	Teaching – “Cognitive Methods” course
Name and address of the employer	The Academy of Economic Sciences, Bucharest
Type of business or activity field	Teaching activities
Period	2015 – 2018
Position held	Associate Professor
Main activities and responsibilities	Teaching – „Strategic and Competitive Analysis” course
Name and address of the employer	“Mihai Viteazul” National Intelligence Academy , Bucharest
Type of business or activity field	Teaching activities
Period	2014 – 2018
Position held	Associate Professor
Main activities and responsibilities	Teaching – „Intelligence Analysis” course
Name and address of the employer	Babeş-Bolyai University, Cluj-Napoca
Type of business or activity field	Teaching activities
Period	May 2015 – December 2016
Position held	Expert - “ IT Security – Cyber Protection, Intellectual Property Protection in Projects and Electronic Publication”
Main activities and responsibilities	Drafting materials, presentations at seminars
Name and address of the employer	Research Institute for Artificial Intelligence "Mihai Drăgănescu"/ The Romanian Academy
Type of business or activity field	Contributions to “The Romania's Development Strategy for the Next 20 Years”
Period	February 2015 – October 2016
Position held	General Manager
Main activities and responsibilities	Coordination, development
Name and address of the employer	The Intelligence Analysis and Trends Assessment Center – CAIET S.R.L.
Type of business or activity field	Intelligence analysis, trends assessment, competitive intelligence, international expansion consulting

Period	April 2015 – July 2016
Position held	General Manager
Main activities and responsibilities	Coordination, development
Name and address of the employer	IntelSeCo Services
Type of business or activity field	Counter competitive intelligence
Period	Decembrie 2012 – Februarie 2015
Position held	Executive Director
Main activities and responsibilities	The ED along the CEO ensure the efficient organization and functioning of the company by elaborating new strategies of development, identifying opportunities, proficiently using the financial, technological and human resources. Coordinating and accommodating the company objectives with the available resources
Name and address of the employer	Intergraph Computer Services S.R.L.
Type of business or activity field	IT&C, GIS
Period	2013 – 2015
Position held	President
Main activities and responsibilities	Coordination
Name and address of the employer	The Association of Business Intelligence Professionals (ASIA)
Type of business or activity field	NGO; professional body
Period	2011 - 2012
Position held	Lecturer at "Mihai Viteazul" National Intelligence Academy
Main activities and responsibilities	Teaching – „Intelligence Analysis” course
Name and address of the employer	Romanian Intelligence Service
Type of business or activity field	Teaching activities
Period	2008-2012
Position held	Visiting Expert at University of Bucharest, Faculty of Sociology and Social Work
Main activities and responsibilities	Delivering courses
Name and address of the employer	University of Bucharest, Faculty of Sociology and Social Work
Type of business or activity field	Delivering lectures within the Master's degree program on security studies (intelligence analysis).
Period	1996 – 2012
Position held	Intelligence officer (08/2009 – 12/2012 Head of the General Directorate of Analysis)
Main activities and responsibilities	Intelligence, analysis, management
Name and address of the employer	Romanian Intelligence Service (SRI)
Type of business or activity field	Intelligence analysis, national security
Education and training	
Period	15 March 2013
Qualification / certificate	Certified Expert in Business Intelligence
Main subjects / professional skills	Certificat Absolvire Expert Informatii pentru Afaceri/ Operational intelligence collection planning; collection, procession and exploitation of information assets; protecting the organization's information; operational and informational processes management
Name and type of the educational institution / training provide	S.C. ICSS S.R.L.
Certificate / diploma	Certificate in Business Intelligence

Period **January 2013**
 Qualification / certificate Certificate of Attendance - Solutions and interpretations concerning public procurement law
 Main subjects / professional skills Workshop: Misconduct, inconsistent practices, and disputes management
 Name and type of the educational institution / training provide Expert Aktiv Group
 Certificate / diploma Certificate of Attendance

Period **2009 – 2012**
 Qualification / certificate Ph.D. in Military Science and Intelligence
 Main subjects / professional skills Security studies, geopolitics, military sciences, intelligence
 Name and type of the educational institution / training provide "Mihai Viteazul" National Intelligence Academy
 Certificate / diploma Doctoral School

Period **April 2011**
 Qualification / certificate Senior Staff training on "Security and good governance"
 Main subjects / professional skills Security studies
 Name and type of the educational institution / training provide National Defense College, National Defense University, Bucharest

Period **2001-2002**
 Qualification / certificate Master of Security and Defense
 Main subjects / professional skills Security studies, international relations
 Name and type of the educational institution / training provide University of Bucharest, Faculty of Sociology and Social Work

Period **1998 – 2000**
 Qualification / certificate PGDip. in International Relations and European Integration
 Main subjects / professional skills International relations, European studies, international law, geopolitics
 Name and type of the educational institution / training provide National School of Political Science and Public Administration, Bucharest

Period **1992 – 1996**
 Qualification / certificate Bachelor of Psycho-sociology
 Main subjects / professional skills Psycho-sociology, psychology, sociology, geopolitics, intelligence
 Name and type of the educational institution / training provide "Mihai Viteazul" National Intelligence Academy

Personal skills

Mother tongue(s) **Romanian**

Foreign languages

Self-assessment
European level ()*

English

French

Social skills Empathy, team spirit

UNDERSTANDING				SPEAKING				WRITING	
Listening		Reading		Spoken interaction		Spoken production			
B1	Independent user	B1	Independent user	A2	Basic user	A2	Basic user	A2	Basic user
B2	Independent user	B2	Independent user	B1	Independent user	B1	Independent user	A2	Basic user

Other skills | Management and cooperation experience in interdisciplinary and inter-institutional teams; start-up and entrepreneurship experience; organization and coordination of conferences and seminars; involvement in developing and delivering intelligence-analysis lectures; author or co-author of several books, studies and articles in the fields of information analysis, national security, critical infrastructure, competitive intelligence and politics analysis.